

# Wild Goose Association

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## Minutes of the 90th Meeting of the Board of Directors January 25, 1990

### 1. Call to Order

The meeting convened at the San Diego Princess Resort in San Diego, California, and was brought to order by the President at 1:30 p.m.

The following board members were in attendance:

Jim Culbertson, President  
John Beukers, Secretary  
Carl Andren, Treasurer  
Jim Alexander  
Walt Dean  
Robert Lilley  
Henry Marx  
Mike Moroney  
Ron Wiener

Written proxies were received from the following:

Ed McGann  
John Illgen

Also in attendance were:

Marilyn Beukers (Recording Secretary)  
Tom Gunther, U.S. Coast Guard  
Bruce Hensel, WGA Member.  
Bob Miller, WGA Member, 19th Symposium Technical Chairman  
Elijah "Zeke" Jackson, WGA Member, 20th Symposium Chairman  
Nelson Keeler, U.S. Coast Guard  
Heywood Shirer, RSPA

The Secretary reported that the attendance by Board Members, together with proxies received, constituted a quorum in accordance with Article II, Section 2 of the By-Laws.

The President introduced the guests that were attending the meeting and welcomed them. He also stated that Bruce Hensel would be taking Dave Carter's place while Dave was in recovery.

### 2. Minutes of the 88th and 89th Board Meeting.

The minutes of the 88th and 89th Board Meeting having been mailed to all board members prior to the meeting, the President requested a motion to dispense with the reading of the minutes. The motion was made by Walt Dean, seconded by Jim Alexander and passed. The President

asked if there were any corrections or amendments to be made. There being none and upon a motion made by Ron Wiener and seconded by Bob Lilley both the 88th and 89th Board Meeting minutes were adopted as submitted. The President noted that there were two action items from the minutes. (1) Changes to the By Laws and Constitution - Vern Johnson to come up with a statement as to what needs to be reviewed, and (2) The requirement for preparation of a comprehensive balanced budget.

### 3. Secretary's Report

Secretary John Beukers stated that the Secretary's report had been mailed to all Directors. He commented upon the effort being expended to collect outstanding Convention registration fees and that he was waiting for the final Convention account to be sent in by Bob Goddard. He stated that the dues renewals had been mailed using new forms with pre-paid return envelopes. He noted that the return envelopes and cards had been approved by the Post Office for a 3 cent discount under the "BRAMAS" program. Carl Andren noted an error in the mailing charges for the Manufacturers Card program (\$400 not \$4,000) and requested that this be changed in the report. The Secretary stated that the Card program continues to bring in new members and recommended that it be continued and expanded. A draft WGA Policy Statement was handed out by the Secretary who requested that it, or in modified form, be considered for adoption. He stated that this was necessary to be consistent with answers to questions about the WGA posed by writers and callers. The Secretary emphasized the need for a comprehensive operating Budget. He noted that the WGA is now a paid up Associate member of IALA.

After some discussion and upon a motion made by Carl Andren and seconded by Jim Alexander, the Secretary's Report with the correction was accepted as presented.

### 4. Treasurer's Report

The Treasurer, Carl Andren handed out financial statements for the three month period. He stated that the Accountants were doing the tax returns and will be performing an audit next month. He noted the need for an Income and Expense statement but stated that the accountants were too busy to help right now.

There followed a lengthy discussion relating to the method of accounting and how to handle inventory, accruals, Convention accounts, dues receivable, etc. It was suggested that cash in the bank does not give the Board an accurate picture of the Association's financial position and that a balance sheet is required. Zeke Jackson offered to help using a computer program that would create the necessary reports. The President asked that the Secretary develop an inventory and a list of accruals and that the Treasurer interface with Zeke Jackson to provide a balance sheet and income and expense report.

There being no further discussion and upon a motion made by Walt Dean and seconded by Mike Moroney, the Treasurer's report was accepted as presented.

### 5. Standing Committee Reports

The President stated that the Secretary had mailed the committee reports received prior to the meeting to all Directors and requested that after discussion these reports be accepted together block. A number of points were raised and discussed, after which a motion was made by Ron Wiener to accept the reports. The motion was seconded by Jim Alexander and passed. The President then requested that all reports submitted at the meeting, with the exception of the Convention reports, be addressed as new business in order to give priority to those items on the agenda and to speed up the meeting.

## **(a) Convention Reports**

### **1989 Convention**

Co-Chairman Mike Moroney presented a written report of the 1989 Convention and commented upon its contents. He stated that this was not a final report since the final accounting had not been received from Bob Goddard.

Proceedings printing. St Mary's Press was used to print and mail Proceedings at a cost of \$4,156 plus mailing. An additional 100 copies were ordered for approximately \$200. Unpaid Registration Fees. About \$2000 outstanding. Secretary noted it is time consuming to follow up and registration should insist on payment prior to or at Convention.

**Call for Papers.** Wide distribution. People will attend Convention based on this notice. There were several suggestions for this mailing which were noted by the Secretary.

**Technical Sessions.** Mike Moroney stated that it is difficult to get papers in on time. It was suggested that the abstracts are preprinted and available at the start of the Convention. Instructions to authors needs to be updated and guidance should be given to authors for preparation of view graphs and slides. The generation of specifications for the proceedings is in process by the Secretary.

There followed some general discussion. Upon a motion made by Ron Wiener and seconded by Walt Dean, the 1989 Convention report was accepted.

### **1990 Convention:**

Chairman Jim Alexander stated that he had selected the theme for the 1990 Convention to be "Loran-C and Its Place in Global Navigation" and requested the Board's comments and approval. There was discussion. Ron Wiener moved that the Convention theme as given be approved. The motion was seconded by Henry Marx and passed unanimously. Jim Alexander stated that he intended to have user seminars and suggested that these be open to the public. He was looking for support from manufacturers. He noted that the Coast Guard 11th district would be participating and was hopeful in getting the Commander as a key note speaker.

**Convention Planner.** The Chairman stated that the contract with the Convention planner is working well and that the contract with the Hotel has been signed. He noted that at present there was no agreement to continue with this service for the Convention and that this matter will be resolved tomorrow.

**Manufacturers' Display.** Help is required to set this up and an individual is needed to take the responsibility. Ron Wiener offered some suggestions and to assist in promotional efforts.

**Call for Papers and Calendar Listing.** Bob Miller will provide the content for the Call for Papers to the Secretary by the end of February. The Secretary will send out the information for the Calendar Listings to the media based upon the approved theme and the time and place of the Convention (Ramada Renaissance Hotel, Long Beach CA, October 23-25 1990.)

**Registration.** Mike Moroney will supply information relating to the registration fee and budget to Jim Alexander and see to it that he receives a copy of the final report of the 1989 Convention. Registration will be handled by the Chairman and the Convention Planner. All correspondence will use the address of the Chairman.

After a considerable amount of detailed discussion and suggestions for the 1990 Convention, a motion was made by Ron Wiener and seconded by Walt Dean to accept the convention report as submitted, and was passed.

At this point, since Ron Wiener had to leave, the President gave him the floor to present the publicity report and under New Business, the issue of a name change for the Association.

**(b) Publicity.**

Chairman Wiener discussed the publicity program that had been laid out and noted that the theme would be the change in posture of the WGA to address the expanding user community. He stated that he had difficulty with publicity and the Association's current name and offered several suggestions. He recommended that a new name be considered. This led to a lively, wide ranging discussion of the WGA's name and charter with opposing views being expressed.

John Beukers reminded the Board that the subject of a name change had been discussed at Board meetings for the past two years and felt that it was time to bring the issue to a vote. He made a motion that the WGA Board should consider a name change for the Association. The motion was seconded by Henry Marx. There followed a significant amount of discussion with Directors offering differing views. It was pointed out that to effect a name change would entail following procedures laid down in the Constitution and that the outcome would have to go before the membership for vote. The President asked for a vote on the motion which passed with one opposed. The President directed that Publicity Chairman, Ron Wiener examine the issue, establish a committee comprised of Vern Johnson, the Treasurer, Carl Andren and others, sample the membership and report back at the next board meeting.

Chairman Wiener completed his report by presenting the various methods of reaching users and asking for suggestions in the land and marine applications. There followed a lengthy discussion on general promotion and publicity issues.

**Convention Reports (Continued)**

**(c) 1991 Convention**

Chairman of the 1991 Convention, Zeke Jackson, passed around copies of the initial symposium planning and a video of the resort and attractions in Williamsburg, the site of the 1991 Convention. He made a presentation of the material and requested comments. Board members commented upon the high prices of rooms and it was suggested that these be negotiated. The Chairman requested input from other Conventions to help in planning for the 1991 Convention. Upon a motion made by Andren and seconded by Dean, the 1991 Convention report was accepted.

**(d) Journal Committee**

Chairman John Beukers commented upon his written report stressing the need to get the Journal published but emphasizing the difficulties in doing so. He stated that the poor response from potential contributors suggests that a substantial amount of time must be spent on the phone to obtain material. He indicated that this would be difficult due to the demands upon his time executing tasks of the Secretary. Chairman Beukers summarized the plan for the Journal and stated that he would try and make time to get it published. There was discussion and suggestions made to provide Director assistance. A mock up of the Journal was proposed that could be circulated to Directors for their comment and input. Carl Andren commented upon the large up front expense that would be required before advertising revenue was received and requested that he be kept apprised of what this would be.

## **6. Special Committee Reports**

### **(a) Newsletter**

Chairman Bob Lilley commented upon his written report and stated that the Winter edition of the Newsletter was filling up. He mentioned that the June issue would focus on the Convention and was working with Jim Alexander on this. The Convention program would appear in the September issue if the information was available in time.

### **(b) Marine User liaison**

Chairman Henry Marx commented on the fact that there are only four manufacturers that take part in the Manufacturers' Card Program. Contacts are required. Henry Marx agreed to contact Larry Simpson of Ross Engineering, Walt Dean agreed to call Charlie Malaquias of Digital Marine, Jim Alexander said he would call Cal Culver at Micrologic, Mike Moroney agreed to call Datamarine.

There being no further discussion on the Special Committee reports, the President asked for a motion to accept those presented at the meeting and those mailed to Directors. Jim Alexander moved that the Special Committee reports be accepted. The motion was seconded by Bob Lilley and passed.

## **7. Old Business**

### **(a) 1990 operating budget.**

Carl Andren presented three alternative budget plans for 1990 and discussed the assumptions for each. He stated that the selection of the alternative to use would be based upon the activities that are contemplated. The goal of a \$40,000 bank balance at year end he thought to be optimistic and recommended the more modest budget. There was extended discussion relating to the projected activity of the Association and it was the consensus that alternative 2 should be used. The President asked that the budget be updated with and printed in the March Directors' Newsletter.

There followed a discussion of member dues and the price of publications. It was the consensus that these should be reviewed in the context of the budgeting process. The President asked for a motion to accept the budget report, using alternate 2 and for the revised budget to be published in the March Directors' Newsletter. Such a motion was moved by Henry Marx, seconded by Jim Alexander and passed unanimously.

### **(b) 5 year plan.**

There followed a discussion of the five year financial plan for the Association. Carl Andren commented on the difficulties of creating such a document because of the uncertainty of projected activity. The President stated that his goal was to be able to present a well thought out plan to the membership at the next 1990 Convention and to obtain membership approval of the direction the WGA was headed.

### **(c) FRP Response**

The President noted that the WGA response to the FRP was sent in before the deadline. He stated that this was the work of a number of authors which was edited and tied together to provide a document that held together and was constructive. The President stated that

comments received back have been generally favorable. Heywood Shirer from RSPA commented that the WGA response was welcomed and would be considered seriously. He also mentioned that budget restraints may prevent some of the suggestions made by the WGA from being implemented. The President stated that it was the intent of the WGA to be helpful and offered the WGA membership to be participants in the FRP preparation.

Henry Marx commented that the FRP is an unknown document to the recreational boater and needs to be publicized. Jim Alexander echoed this sentiment. The consensus was that the WGA needs to do more to get timely user input to the FRP generation process. Use of the Newsletter for this purpose was discussed.

The President then stated that it is necessary for the WGA to have one person assigned to become the FRP champion and that the Board should make every effort to find someone willing to take this task. Several names were suggested with action to follow up on the suggestions.

**(d) UK Loran Radionavigation Issue.**

The President noted the activity of Director Kjell Enerstad in Europe. The recent response from the UK rebutting the input from Racal Decca was discussed. It was noted that the UK was open to further comment until January 30th. A response from Ed McGann sent by fax to the meeting was passed around. It was suggested that this memo be sent on WGA letterhead to the UK.

**(e) Membership Drive**

The President confirmed the goal of doubling the membership in 1990 and stressed the importance of the Manufacturers' Card program. Henry Marx suggested publicity to the Power Squadrons and Coast Guard Auxiliary would bring in new members and increase attendance at the Convention. There was general discussion and Chairman of the Membership Committee agreed to take the suggestions and formulate a membership drive.

**(f) WGA Logo for Member Ads**

John Beukers stated that the Wild Goose Logo with the words "Member" on top and the Words "The International Loran Radionavigation Forum" underneath was sent to the Executive Committee for review and required the Board's approval for member use in Ads. Following some discussion and upon a motion made by Bob Lilley, and seconded by Carl Andren, the use of this form of logo was approved.

**(g) IALA**

The Secretary noted that the WGA was now an Associate member of IALA and had paid the 1990 dues. This action was taken after the last Board meeting in which there was a consensus that such membership was in the interests of the WGA. It was required to ratify the action by a formal motion. Henry Marx so moved, seconded by Mike Moroney. The motion was passed.

**(h) PLC's**

Walt Dean noted that Joe Hersey of the Coast Guard was responsible for collecting information about power line carrier frequencies in use and needed information on interference encountered with Loran-C receivers. Frequency information is available on floppy disk. The Secretary has a copy of this disk. Walt Dean undertook to continue to be responsive to requests for inputs to Joe Hersey's office.

## **7. New Business**

### **(a) WARC 1992**

It was noted that the U.S. is taking a very limited position at the 1992 session of WARC. Comments are required by February 15th to the FCC. It was the consensus that the WGA should respond and that Ed McGann should be asked to do this. Mike Moroney undertook to contact Ed. (Note: this responsibility was subsequently shifted to Walt Dean with Ed McGann providing input.

### **(b) Postage Stamp Commemorative Issue on Loran**

John Beukers suggested that the Post Office be contacted to determine whether it would be possible to issue a commemorative stamp to recognize complete continental coverage of Loran. He requested contacts to do this. Tom Gunther indicated that the Coast Guard might be interested to cooperate. Mike Moroney indicated that the FAA might also have an interest. It was suggested that the Secretary contact the American Philatelic Society to see what has to be done.

### **(c) European Use of Loran**

The request made by Kjell Enerstad, in his report, to discuss the lack of Loran-C information in aviation circles in Europe was discussed. Bob Lilley agreed to take up the matter with the FAA and get back to Kjell.

### **(d) Symposium in Europe**

The possibility of holding a WGA symposium in Europe was discussed. John Beukers suggested that it might be possible to use the U.K. Meteorological Office facilities in Bracknell, outside London. He indicated that they are set up for international meetings and have accommodations on site. He suggested that the symposium could be held in cooperation with the UK Met. Office, IALA and the RION. He undertook to explore the possibility when in England this summer.

### **(e) Soviet Block Visitors**

John Illgen had raised the question of attendance by Soviet Block countries to the Convention and how this might compromise sensitive technical information. The Secretary had been charged to look into the matter and to make sure that the Convention Chairman follows State and DOD rules regarding such visitors. There was no new information to report and the item was held over for the next board meeting.

### **(f) International Liaison Committee**

Ed McGann sent in his report by fax which was received at the start of the meeting. His report was read by the President and is attached to these minutes. There was discussion on the various topics covered by Ed.

### **(g) Policy Statement**

The Secretary stated that he was in need of a WGA Policy Statement that could be used to communicate to the media, interested parties, members, prospects, etc. He handed around a draft of such a policy and requested that Directors consider the content, mark up and return for consolidation into a final draft. The consensus was that this was a needed document and that the Board would submit their comments to the Secretary.

**(h) Letter to the Board from Leo Fehlner**

A letter was received from director Leo Fehlner asking that the Board consider creation of a new standing committee to address technical Loran issues. There was discussion. The consensus was that the Loran Technologies committee under the Chairmanship of John Castonia was set up for this specific purpose and that Leo should contact John expressing his thoughts for initiatives and becoming a member of that committee. The President requested that Carl Andren (carrying Leo Fehlner's proxy) advise Leo of the Board's suggestions.

**8. Next Board Meeting**

The next Board meeting was scheduled for April 26th in Alexandria, possibly at Adroit Systems (Dave Scull's Company). The President stated that there would be an Executive Board meeting at 9:00 am and the regular Board Meeting would commence at 10:00 am. The meeting would adjourn for lunch and resume in the afternoon, ending around 3:30 pm.

The President advised the meeting that the time for adjournment had passed and that any further business would have to be postponed until the next board meeting. He asked for a motion to adjourn. Bob Lilley moved that the meeting be adjourned, the motion was seconded by Carl Andren and passed. The meeting adjourned at 5:24 pm.

Respectfully submitted,



John M. Beukers  
Secretary

**Attachments:**

*Note: Those items marked \* were sent to Directors prior to the meeting and are not attached to the circulated minutes. A complete set of attachments is on file with the Secretary and available upon request. Items marked \*\* have not been circulated and are on file.*

- \*\* Signed Attendance List
- \*\* Proxy Statements      Ed McGann  
                                 Henry Marx  
                                 Jim Van Etten  
                                 John Illgen
- ✓ Report Activity Summary
- \* Secretary's Report
- Treasurer's Report
- 1989 Convention Report

(Continued on page 9)



**Attachments (continued)**

- 1990 Convention Report
- 1991 Convention Report
- International Liaison Report
- Aviation User Liaison Report
- \* Journal Report
- \* Newsletter Report
- \* Nominations and Election Report
- \* DoD Liaison Report
- \* FAA Liaison Report
- \* IALA Liaison Report
- \* U.S. Coast Guard Liaison Report
- \* Marine User Liaison Report
- \* Directors/Committee Chairmen Phone List
- Member Logo
- Draft Policy Statement
- Communications from Ed McGann re Avionics Jan 90 Issue and GPS
- Draft letter for the UK from Ed McGann
- \*\* WARC 1992 Material
- \* Memo from John Illgen Re Symposium in Europe

## Directors

..... Culbertson ..... President  
..... C. Scull ..... Vice President  
..... M. Beukers ..... Secretary  
Carl S. Andren ..... Treasurer  
John D. Illgen ..... Past President  
James O. Alexander  
Walter N. Dean  
Kjell O. Enerstad  
Leo F. Fehlner  
Vernon L. Johnson  
Robert W. Lilley  
Henry E. Marx  
Edward L. McGann  
Maurice J. Moroney  
William L. Polhemus  
James P. Van Etten  
Ron Wiener



# Wild Goose Association

## Secretary's Report April 12, 1990

### Activity

The three month period since the last Board meeting has been busy, much has been accomplished and most of what I can think of is summarized below.

- (a) Mopping up after the Convention, chasing outstanding obligations
- (b) Creating and publishing 2 Directors Newsletters, providing input to Bob Lilley for the Goose Gazette.
- (c) Receiving membership dues, sending out membership cards, updating database.
- (d) Preparing and mailing dues reminders.
- (e) Administering Manufacturers' Card program, sending out cards, updating database with information on returned cards, mailing prospect package.
- (f) Packaging and sending out orders for Proceedings, copying of Proceedings and Papers
- (g) Packaging and sending out orders for Videos.
- (h) Invoicing and receiving of funds, preparation of submittals to the Treasurer of income and expenses.
- (i) Organizing and negotiating with the Post Office for a Non-Profit Bulk Mail Permit
- (j) Performing in-house printing and preparing artwork for out of house printing.
- (k) Answering correspondence, requests for information, making referrals.
- (l) Answering phone requests for information.
- (m) Preparing artwork and printing the 1990 Call for Papers, sending out 1500 piece bulk mail, and 300 overseas.
- (n) Preparing and mailing 350 releases to Media requesting a listing for their Calendars.
- (o) Updating Bibliography to include the 1990 Technical Symposium.
- (p) Making application for a Merchants' VISA
- (q) Preparation for the 91st Board Meeting and mailing to Directors and Committee Chairmen.

### Outlook

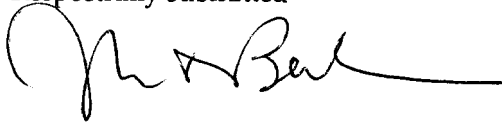
The Newsletter carried an article that indicated I must hand over the position of Secretary to another approximately a year from now. I believe it to be important that there be an overlap so that what has been created is not lost.

This poses a question for the Board that must receive attention and be resolved. In this regard it is important that I make the following observation.

The organization and centralizing of administrative functions has progressed well and we believe that we are able to serve the Association efficiently. However, I think that this support capability has been misconstrued by some as a self sufficient entity that can take care of all WGA matters. Nothing can be further from the truth and to think this way is detrimental to the health of the WGA. It has been frustrating and disappointing to see so little Director involvement and response to requests for assistance or input. In fact the 80/20 rule has applied where 80% of the input comes from 20% of the Directors and Committee Chairmen, while some contribute nothing.

This is not just a complaint. It is to raise a red flag and to convey that what might appear to be a strength (the consolidation of administrative functions) can in fact be a weakness that could bring down the Association. In my mind there are two alternatives. Either the Board is prepared to take on the running of the Association or they get behind the strategy that has been in place for nearly two years by becoming active participants and supporting the action to take on a paid professional staff.

Respectfully submitted

A handwritten signature in black ink, appearing to read "John M. Beukers". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

John M. Beukers

of Directors

Culbertson .....President  
 Scull ..... Vice President  
 John M. Beukers ..... Secretary  
 Carl S. Andren ..... Treasurer  
 John D. Illgen ..... Past President  
 James O. Alexander  
 Walter N. Dean  
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 Vernon L. Johnson  
 Robert W. Lilley  
 Henry E. Marx  
 Edward L. McGann  
 Maurice J. Moroney  
 William L. Polhemus  
 James P. Van Etten  
 Ron Wiener

ATTN:

901



# Wild Goose Association

Carl S. Andren 202-331-9097 (Phone)  
 2000 M St. NW, Suite 820 202-296-5457 (Fax)  
 Washington, DC 20036

## Treasurer's Report

Balance from October 6, 1989 \$11,007.33

### Budget Transactions

#### Revenue

Membership dues	\$ 789.00
Document Sales	991.25
Convention Receipts	400.00
Donations	<u>20,000.00</u>
Total Revenue	\$22,180.25

#### Expenses

Contract Services	\$20,000.00
President Expense	62.55
V.P. Expense	172.46
Secretary Expense	3,284.03
Committee Expense	
Newsletter	978.73
IALA Liaison	946.00
Equipment Expense	<u>1,478.70</u>
	\$26,922.47

WGA Account Balance as of January 19, 1990 \$ 6,265.11

Submitted: January 25, 1990

Approved: Date \_\_\_\_\_

  
 Carl S. Andren Treasurer

\_\_\_\_\_  
 James F. Culbertson President

of Directors

Hulbertson ..... President  
 Scull ..... Vice President  
 M. Beukers ..... Secretary  
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 Ron Wiener



# Wild Goose Association

Carl S. Andren 202-331-9097 (Phone)  
 2000 M St. NW, Suite 820 202-296-5457 (Fax)  
 Washington, DC 20036

Statement of Revenue and Expenses  
For the Period  
October 6, 1989 to January 19, 1990

REVENUE

Membership Dues	\$ 789.00
Donations	20,000.00
Document Sales	991.25
Convention Receipts	400.00
Total Revenue	<u>\$22,180.25</u>

Expenses

Contract Services	\$20,000.00
Postage and Shipping	1,242.37
Printing	726.00
Telephone	169.55
Office Supplies	2,219.76
Office Equipment	1,478.70
Miscellaneous	1,086.09
Total Expenses	<u>\$26,922.47</u>

EXCESS OF REVENUE OVER (UNDER) EXPENSES (\$4,742.22)



Directors

... Culbertson ..... President  
 ... C. Scull ..... Vice President  
 John M. Beukers ..... Secretary  
 Carl S. Andren ..... Treasurer  
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 Maurice J. Moroney  
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 James P. Van Etten  
 Ron Wiener

2000

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# Wild Goose Association

Carl S. Andren 202-331-9097 (Phone)  
 2000 M St. NW, Suite 820 202-296-5457 (Fax)  
 Washington, DC 20036



## Draft Fiscal Year 90 Budget

<u>Revenue</u>	Alternate #1	Alternate #2	Alternate #3
Membership dues	\$14,700.	\$17,200.	\$14,700.
Document Sales	2,000.	6,500.	2,000.
Convention Receipts	48,275.	48,275.	48,275.
Journal Sales	<u>          </u>	<u>35,000.</u>	<u>35,000.</u>
 Total Revenue	 \$64,975.	 \$106,975.	 \$99,975.
 <u>Expenses</u>			
Contract Services	\$20,000.	\$20,000.	\$20,000.
President Expense	500.	500.	500.
V.P. Expense	100.	100.	100.
Secretary Expense	6,700.	6,700.	6,700.
Treasurer Expense	1,000.	1,000.	1,000.
Committee Expense			
Newsletter	2,750.	3,500.	2,750.
Congressional	1,500.	1,500.	1,500.
Elections	550.	550.	550.
Membership	500.	2,500.	500.
Awards	300.	300.	300.
IALA Liaison	1,000.	1,000.	1,000.
Convention	34,815.	34,815.	34,815.
Journal		23,497.	23,497.
Equipment Expense	1,500.	1,500.	1,500.
Proceedings Expense	<u>3,100.</u>	<u>3,100.</u>	<u>3,100.</u>
 Total Expenses	 \$74,315.	 \$100,562.	 \$97,812.
 Net Income or (Loss)	 (\$ 9,340.)	 \$ 6,413.	 \$ 2,163.

↑  
YTD.

4