

Wild Goose Association

Minutes of the 87th Meeting of the Board of Directors June 29, 1989

1. Call to Order.

The meeting convened at the Ramada Hotel in Alexandria, VA and was brought to order by the Secretary in the absence of the President and Vice President at 1:25 P.M.

The following board members were in attendance:

Carl Andren, Treasurer
John Beukers, Secretary
Robert Lilley
Ed McGann
Mike Moroney
Dave Scull

Written proxies were received from the following:

Jim Culbertson, appointee John Beukers
James P. Van Etten, appointee John Beukers

Also in attendance were:

Ron Wiener, WGA member
Marilyn Beukers (Recording Secretary)

The Secretary reported that the attendance by Board Members and their proxies constituted a quorum in accordance with Article II, Section 2 of the By-Laws.

The Secretary read a letter from the President, John Illgen, that stated he would not be present at the meeting and requested that the Secretary conduct the meeting.

The Secretary stated that the agenda for the meeting had been distributed and would be followed.

2. Minutes of the 86th Board Meeting.

The minutes of the 86th Board Meeting were mailed to all Board members prior to the meeting. There being no corrections, a motion to waive reading of the minutes was made by Mike Moroney and seconded by Carl Andren and was passed unanimously.

3. Secretary's Report. (Distributed to the Board prior to meeting)

There was some discussion relating to missing papers and publications. Bob Lilley stated that the list of missing papers had been published in the latest edition of the Goose Gazette with a request for help. Ed McGann suggested that he, or others at Megapulse, visit the Hanscomb library to see what loran material exists and to look for missing papers.

Bob Lilley raised the question of the relationship between the Directors' Newsletter and the Goose Gazette. It was explained that the Directors' Newsletter contained items of specific interest to Directors but that the information could be used, with discretion, for the Goose Gazette.

The Secretary's report was accepted upon a motion made by Andren and seconded by McGann.

The Secretary recommended that a list of active documents be appended to the minutes. Copies of these documents could then be requested by Directors who have an interest. This would save having to copy and mail a large number of pages (the last Board Meeting had 162 pages of attachments). The Secretary further stated that much of the paper concerns committee work and that he felt that this should remain at this level and be summarized for the Board meeting. There was agreement that this was an appropriate way of conducting the affairs of the Association.

4. Treasurer's Report.

The Treasurer's report was circulated at the meeting. The report showed an opening balance of \$9082.50, receipts of \$1706.86 and disbursements of \$1,801.68, leaving a closing balance of \$8,987.68.

The Treasurer, Carl Andren, stated that the Association's Federal Tax return for 1988 had been filed and that the State return was being researched by the accountants. A letter had been written to the IRS to clarify the classification of the Association.

The Treasurer further informed the meeting that a new commercial and a new interest bearing bank account had been opened and the old ones closed out. (See written report).

After some general discussion and upon a motion made by Mike Moroney and seconded by Bob Lilley, the Treasurer's report was accepted as written.

6. Standing Committee Reports.

- (a) **Audit (No Report)**
- (b) **Awards (No Report)**

At the request of the President, the Secretary provided the meeting with the President's choice for the President's Award. After some discussion and upon a motion made by Carl Andren and seconded by Mike Moroney, the board unanimously accepted the selection. It was the President's wish that the selection remain confidential until the time of the awards presentation in October.

- (c) **Constitution**

The report received from the chairman Vern Johnson indicated that there are no pending changes to the Constitution and By-Laws and that there had been no action to report.

(d) Convention

1988 - The 1988 report is still in suspension awaiting input from Bob Bronson. The Board recommended that a letter be written requesting that Bob Bronson complete the 1988 convention report and financials. (Secretary's note: A call to the Treasurer on July 17 revealed that there is insufficient financial information relating to the 1988 Convention for completing a tax return; the President indicated in a follow up conversation that he would call and write to Bob Bronson to have this matter closed.)

1989 - Chairman Mike Moroney presented a comprehensive written report of the various aspects of the 1989 Convention planned for October/November on Cape Cod. He stated that the technical Co-Chairmen were Frank Cassidy and Per Enge.

Chairman Moroney indicated that there had been a good response from the call for papers and that technical papers would be required to employ the format used by the Institute of Navigation. Kits containing formatted paper with instructions were going out to authors. He also informed the meeting that there would be no pre-printing of papers because many of the papers contained current information and data. The board recommended that pre-prints of individual papers should be available at the convention, if possible. The proceedings of the Technical Meeting are to be handled by Dan Callanan.

Chairman Moroney stated that to date there has been only a low level of interest in the Convention expressed by the Coast Guard. He also stated that there has been no response regarding the joint Soviet-Coast Guard paper on the Chayka System. Capt. Weisman will be on the DOT panel. Paper #6 & #7 will be Coast Guard papers. He was not successful in getting the CG to schedule a COCO meeting at the time and place of the Convention because of the recent meeting in April.

Invitations to the convention speakers have gone out and all have been acknowledged. Commitments have yet to be made. The Chairman requested that speakers be not listed in the program mailing because of the current uncertainty. Ron Wiener suggested that Norm Maneta of AOPA be contacted as a possible speaker. The Board was requested to assist with additional suggestions for potential speakers to be contacted.

Convention Funding - Ed McGann stated that the Convention Committee had started a drive to raise \$7000 to defray the costs of the hospitality suite and other incidental costs. He commented that there are a million loran receivers sold, and that the loran industry was a billion dollar enterprise. Ed McGann pledged \$1000 from Megapulse to start the ball rolling and this was followed by Ron Wiener for a pledge of \$250 from Azure Technologies. A letter is to go out to manufacturers and others from Dave Carter of ANI requesting support. There were several suggestions and names were given to Mike Moroney.

Convention Site. A summary of the visit to the Tara hotel was given by Mike Moroney. He indicated that the location was excellent and that the rooms are pleasant and airy. Contract arrangements with the hotel are in their final stages. Pre-registration should be made through Bob Goddard of Megapulse.

1990 - A written report was submitted by Jim Alexander that stated the contract with the convention planner was in place. He reported that room charges were going to be \$100. The Board thought that this was excessive, suggesting that the high price might deter government personnel from attending. The Board requested that alternative sites be investigated. San Diego Vacation Village was suggested as an alternative.

(e) Historical

Chairman Walter Dean had no report to make

(f) Journal (Written Report distributed prior to meeting)

The Chairman, John Beukers stressed the need for completion of his roster of Journal staff and requested cooperation from the Board to this end. He also stressed that there is an on-going requirement for bibliographical material, published loran titles and unpublished report titles. He stated that progress on the Journal was picking up steam and that he would be writing to the staff shortly, outlining strategy and soliciting commitments.

The Chairman made the point that he felt strongly that there should be a price differential for the Journal and other publications for members and non-members.

(g) Membership

In the absence of Walt Dean, director in charge of membership, the Secretary presented the report. He stated that the membership stood at 475, and that while there had been 31 new members, there were still over 100 delinquent members from 1988. The Secretary informed the meeting that the Manufacturer's Card program continues to pull in prospects which now total 350. He provided those present with a statistical breakdown of the prospects and the source of the returned cards. The returns remain at a steady 15% of the cards included with manufacturer's products and those that join are 1% of the cards included. The Secretary requested better identification of the referral source.

The draft letter to European Members created by Walt Dean was discussed. The board felt that while this was a good letter, it stood little chance of meeting the objective of establishing a European Chapter because of the difficulty of obtaining individual commitment with a general letter. Several suggestions were made: a European News Letter, a European Loran Working Group, a European User database and contacting manufacturers in Europe. It was also suggested that some spade work be done on a one-to-one basis first to find one or more champions. The Secretary took the suggestions under advisement and stated he would report back to the Membership Committee.

The Secretary noted that the next issue of the IEEE Aerospace and Avionics Magazine would be devoted to the work of Jack Pierce. There would be a write up of the WGA and membership forms would be included. The WGA has been afforded the opportunity to provide material for a column to be published in each issue of the magazine which has a circulation of 10,000 worldwide. This liaison work is being done by the editor Warren Cooper and the publisher Dave Dobson of St. Mary's Press.

(h) Newsletter

Bob Lilley, Chairman of the Newsletter Committee, stated that the next issue of the Goose Gazette was in the hands of the printer. The request for getting material to him earlier resulted in better coverage especially letters to Editor. He requested that material should be submitted on modem in ASCII, if possible, or sent to him on floppy disk. Samples of the Newsletter were passed around. The Board congratulated Bob Lilley on the standard of the Newsletter and its contents.

The use of the WGA Bulletin Board, provided by ARNAV under Walt Dean's supervision, for sending material was discussed. It was requested of Walt Dean that he look into the hang-ups that occur when uploading files. The bulletin board could be used more effectively if this problem could be avoided.

(i) Nominating and Election Committee. (Written Report submitted prior to meeting)

Chairman Jim Van Etten stated in his report that ballots had gone out on May 20th to 427 paid up voting members and 125 delinquent members with a request for payment. He further stated that ballots would be counted after July 1, 1989 in accordance with the By-Laws.

7. Special Committee Reports.

(a) Civil Radionavigation Working Group.

Chairman Dave Scull presented a verbal report of the committee activities. He noted that the DOT User conference relating to the FRP will be held at the Crystal Marriott hotel, Crystal City, Arlington. (For further details those interested should contact Dave Scull who has up-to-date information. - Secretary)

(b) Congressional Liaison. (Written report submitted)

Chairman McGann elaborated on the contents of the written report and stressed the need to find people to address the action items that he had listed. There was extensive discussion on many of the issues raised in the report. It was suggested that matters concerning the Hawaiian chain could be handled by either Al Manning or Bill Roland. McGann will contact Roland and WGA to formulate a policy regarding the future of this chain.

Dave Scull stated that ION and AOPA were sending letter to the EPA that existing Navoids should be used where available.

(c) Dept. of Defense Liaison. (Written report submitted)

Chairman John Illgen being absent from the meeting, there was no discussion relating to the report.

(d) 1989 Committee Report.

No report was submitted or given.

8. WGA Growth Initiative

John Beukers presented a motion concerning WGA administrative expenses with a breakdown of time. He elaborated on the preamble to the motion emphasizing the necessity for establishing a budget line item for the running of the Association and suggested that his motion, if passed, would do just that. He stressed that the time required to properly administer the WGA was incompatible with volunteer time, especially since the availability of corporate backing in this

activity had diminished significantly. The motion, preamble, and time analysis are recorded with these minutes. The motion was seconded by Ed McGann and, following considerable discussion, was unanimously passed. John Beukers stated that he had discussed the possibility of having the ION offices perform the WGA administration, as an alternative to maintaining a WGA office, with Frank Brady (Executive Director of the Institute of Navigation). Brady thought that the ION Council would look favorably on the suggestion.

9. Old Business.

DOT meeting has been postponed to October.

10. New Business:

There was discussion on a number of topics; none of which required action

11. Next Meeting

No date or place was set for the next meeting.

There being no additional business to come before the board, and upon a motion made by Ed McGann and seconded by Bob Lilley, the meeting adjourned at 4 P.M.

Respectfully submitted,



John M. Beukers
Secretary

Attachments: Treasurers Report.
 1989 Convention Report.
 1990 Convention Report.
 Congressional Liaison Report.
 John Beukers' Motion and Time Analysis.
 List of documents relating to the meeting.

List of Documents relating to the meeting. Those marked with an asterisk (*) are included with the circulated minutes.

1. Circulated Agenda and Reports plus other Material from John Illgen.
2. Ramada Inn Meeting Room Reservation and Contract.
3. Attendance Record.
4. Proxies.
5. Approved Minutes of the 86th Board Meeting.
6. Haislip Letter and Reply.
- *7. Treasurer's Report.
- *8. 1989 Convention Report.
- *9. 1990 Convention Report.
10. New Member Listing.
11. Draft of Spring Newsletter.
- *12. Congressional Liaison Report.
13. Media Questionnaire Sample.
14. Manufacturer's Card Response Analysis.
- *15. John Beukers Motion re Administrative Expenses.
16. FCC Joint Petition for Rulemaking (PLC's).
17. NASAO Meeting Announcement.

Board of Directors

John M. Beukers.....President
James F. Culbertson...Vice President
John M. Beukers.....Secretary
Carl S. Andren.....Treasurer
James O. Alexander
Robert D. Bronson
Walter N. Dean
Leo F. Fehlner
Vernon L. Johnson
Robert W. Lilley
Edward L. McGann
Maurice J. Moroney
David C. Scull
Jimmie L. Toms
James P. Van Etten



Wild Goose Association

Please address response to:

Phone 516-862-7500
Fax 516-862-7403
Modem 516-862-7576

John M. Beukers
Beukers Promotions, Inc.
Flowerfield Building #7
St. James, NY 11780

May 22, 1989

David T. Haislip
Commander U.S. Coast Guard (ret)
6302 Stratford Road
Chevy Chase, MD 20815

Dear Dave:

This will acknowledge receipt of your letter addressed to the Wild Goose Association's Board of Directors. Your letter was read at our last board meeting, and it was the Board's wish that I write and thank you for your comments.

I expect it will be of interest to you to know that we are addressing the matter of a centralized staff and to this end I, as Secretary, have been working diligently to pull together the WGA administration. Future direction will depend upon the consensus of the Board.

Sincerely,

John M. Beukers
Secretary

57th Bd mtg
Mave Andren
2nd MacGann
Accepted
J 890629

Wild Goose Association

87th Meeting of the Board of Directors
June 29, 1989

Report of the Secretary

1. General Activity.

The day to day activity of replying to correspondence, answering phone queries, responding to requests for publications, supplying labels etc. has remained at a high level consuming approximately 16 hours per week.

2. Membership

Membership administration and attending to manufacturers card returns to create prospects has also remained at a high level consuming an additional 16 hours per week. As reported in the June 1 newsletter membership stands at 467. Since April 1, eighty nine Prospect packages have been mailed. A substantial number of phone calls and letters have had to be initiated to bring in delinquent dues. The Board should be aware that the membership numbers are static essentially because we have lost just over 100 of the 1988 membership. The Board should also note that the Secretary is performing an administrative function only in connection with the membership.

3. IEEE AES Magazine

There have been discussions, initiated by the Editor of the IEEE Aerospace and Electronic Systems Magazine - Warren Cooper, with respect to cooperative efforts to gain membership interest and new members for both AES and WGA. As a result the next issue which is devoted to the work of Jack Pierce will be mailed to all WGA members. It will also carry a column about the WGA and a membership card. Since the circulation of the AES Magazine is 10,000, the WGA will be getting some additional exposure. Further we have agreed to run a regular column in the AES. Suggestions for material would be helpful.

4. Publications

Sources for missing WGA papers have been exhausted. Consolidation and the marking of "File Copies" of all available Publications and Papers is complete. (See Journal Report re. Bibliography). A note has been included in the next Goose Gazette listing all the missing papers and requesting copies if anyone has them. Inventory has been taken and costed for tax purposes. Requests for publications are running at 2-3 per week.

5. Database Management - Administrative Equipment.

A presentation was made at the 82nd Board meeting held, just a year ago on July 1, defining a plan for the databases to be generated for the WGA. The Membership, Media, Mfg/Dealer, and Publications are complete and in use. The file structure, program and report files are being documented so that they can be used by subsequent Secretaries. Also at this board meeting, the equipment used was shown in block diagram form. Specifications for equipment that will be required to run the WGA, together with pricing, are currently being prepared with the objective of replacing the retired Osborne and making WGA Administration "Portable".

6. Central Files

The Board should take action on the need to centralize administration and filing functions. *There is virtually no continuity of all aspects of running the WGA.* This makes the Secretary's job difficult and is detrimental to carrying out the WGA Charter. Files have been set up but committees run "Off Line" and their activities rarely get back into a Central Filing System.

7. Media and Promotion

A significant improvement was made to the Media database as a result of the response of a questionnaire that was sent to some 350 periodicals worldwide. The database is weak in the media that covers land use of Ioran. Input is required by all.

8. Directors Newsletter

The June issue of the Directors' Newsletter was mailed to all Directors and Committee Chairmen (not Directors) on June 2. This edition had a face lift. A Mast Head was created and this, with styles for headings and paragraphs, are on file for subsequent issues. This Newsletter could do with a little more input from Directors. (There were just three contributors other than the Secretary).

Respectfully submitted



John M. Beukers
June 7, 1989